Sales Processing in SAP S/4HANA Sales

Kód kurzu: S4605

This course is ideal for persons requiring detailed knowledge about customizing of sales processes and basic functions.Course based on software release: SAP S/4HANA 2021 FP00.

Pro koho je kurz určen

- Application Consultant
- Business Process Architect
- Business Analyst
- Business Process Owner / Team Lead / Power User
- Developer
- Development Consultant
- Enterprise Architect
- Help Desk/CoE Support
- Solution Architect

Co Vás naučíme

This course will prepare you to:

- Gain a detailed knowledge of using the functions in sales.
- Know the different sales processes and its settings
- Make the relevant customizing settings for sales documents

Požadované vstupní znalosti

Essential

- S4600

Studijní materiály

Studijní materiál SAP.

Osnova kurzu

- Introduction to the Sales Process in SAP S/4HANA Sales
- Setting up the Enterprise Structures in Sales
- Sales Order Processing – Special Features &Source of Data
- Customizing of Sales Documents – Setting up of a Sales Document Type, Item Categories and ScheduleLine Categories.
- Data Flow – Setting up the Copying Control in Sales
- Special Business Processes
- Incomplete Documents - Handling and Setting Up
- Partner Functions in Sales
- Outline Agreements – Scheduling Agreement &Contracts
- Material Determination
- Material Listing and Exclusion
- Free Goods
- Sales Workshop - Setting up entire Sales Scenarios

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